

VOYAGES

QATARI ENERGY
GLOBAL SYNERGY



Nakilat
EXPANSION
continues

ISSUE 1 | 1st Quarter | 2016



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A MESSAGE FROM NAKILAT'S MANAGING DIRECTOR

WELCOME to the first edition of Voyages for this year.

Following the momentum of a successful 2015, Nakilat continues to prosper through the first quarter of 2016 with the same vigor amidst uncertain market conditions. Our unwavering focus, solid strategy and most importantly perseverance of our people have been the key ingredients of our success; a true reflection of our mission and vision to be the world's leading owner and operator of vessels for the transportation of liquefied natural gas (LNG) and to maximize shareholder value.

Nakilat's commitment to safety is the cornerstone of its business activities with a strong emphasis throughout its joint ventures. The company is confident in achieving higher growth in all aspects of operations which will fulfill the company's ambitious future plans to be a globally successful owner and operator of vessels for the transportation of LNG and associated products, and the provider-of-choice for ship repair and construction services.

We have once again delivered stellar financial results for year 2015 despite the challenging economic climate. This has been made possible through the company's strategic development plans and various successes by our joint ventures, such as the delivery of Qatar's first wholly-built liftboat by N-KOM and a newbuild support vessel by NDSQ. The growing maritime expertise of the Erhama Bin Jaber Al Jalahma Shipyard was on full display at the recently concluded DIMDEX, which saw NDSQ signing an MoU with the Qatar Emiri Naval Forces (QENF) for the construction of a dive support vessel.

On the homefront, we have made great strides in enhancing the company's administration as evident from the recently won CIO 100 award for our innovative IT application in creating value for the business, and the implementation a new Human Capital Management (HCM) technology system, SuccessFactors, which will allow for greater process efficiency.

Employee welfare remains one of our key priorities as we progressively expand our operations and numbers. It was heartening to see everyone enthusiastically participate in the sporting activities with friends and families during the National Sports Day. It is this team spirit and camaraderie that will unite us in bringing Nakilat to even greater heights.

Last but not least, I'd like to express my heartfelt appreciation for your efforts and co-operation in making the transition to Shomoukh Towers as seamless as possible. The determination and positive attitude that you have all expressed so far will be a prime mover of realization that we are on a clear path to greater success because, in the face of critical adversity, we have made critical advancements. I encourage everyone to continue this momentum as we journey onwards and conquer new challenges to come.

Eng. Abdullah Al Sulaiti
Managing Director



WORLD-FIRST ME-GI RETROFIT A WINNER

Nakilat recently completed a historic retrofit of Q-MAX vessel Rasheeda, a first in the world and reflects the company's commitment to sustainable development.

In late 2013, Nakilat, in coordination with Qatargas and RasGas, decided to contract MAN Diesel Turbo (MDT) to implement a pilot conversion on Q-Max Rasheeda that would be the first retrofit ME-GI project ever to be implemented in the marine industry.

The retrofit project began on 1st April 2015 at Nakilat's joint venture, Nakilat Keppel Offshore & Marine (N-KOM), where mechanical completion took 48 days to complete.

The Nakilat owned Q-Max Rasheeda is the world's first low-speed marine diesel engine installation to be converted to use LNG as a fuel. The retrofit modification meets the currently known and future stated global emissions regulations.

Nakilat Managing Director Eng. Abdullah Al-Sulaiti said "The success of the ME-GI project is the culmination of years of cooperation with Qatargas, RasGas and MAN Diesel Turbo as the turnkey project manager. In late 2013, Nakilat worked with our Charterers to implement a pilot project of conversion on Q- Max Rasheeda, the first retrofit ME-GI project ever to be implemented in the marine industry. This is a remarkable milestone and an example of the close cooperation between all involved parties."



SUCCESS

Sea trials and the first stage of gas trials and commissioning were completed in July 2015. The second phase of gas trials took place in September and was declared a success.

"Tonight, we made history. We ran the Starboard engine for 1 hour and 10 minutes on 5% pilot fuel, 95% gas. The Port engine was also on for 15 minutes, restricted to 15% gas, 85% fuel because of commissioning restrictions - We've done it!" said a message from Andy Hayward, Technical Superintendent Assistant and Nakilat ME-GI Project Lead, who was onboard Rasheeda on the night that the second phase of gas trials were found to be a success.

BENEFITS

There are unprecedented environmental benefits to seeing LNG vessels run on compressed natural gas rather than heavy fuel oil (HFO). The Rasheeda pilot project was launched partly in preparation for new international emissions regulations, which will come into place between 2020 and 2025.

Samir Bailouni, Fleet Director, described the ME-GI system as: "The design of the ME-GI means that the main two engines onboard are converted so that they burn high-pressure gas, which is delivered by a dedicated Fuel Gas Supply System through high-pressure double wall piping and retain the capability of burning heavy fuel oil. The engine conversion will give owners the flexibility to switch between two different fuels (HFO and LNG) based on the market. When used, LNG is cleaner and combustible in an eco-friendly manner allowing engine operators to meet the present and future emissions' regulations."

LNG causes significantly lower emissions of greenhouse gases than heavy fuel oil. Rasheeda will be closely monitored during the first year after the retrofit, and significant data analysis on the environmental benefits of the ME-GI engine will be carried out.

Dahmane Belloum, Head of Technical and Project Manager for the ME-GI project, expects to see significant reductions in harmful gases like Sulphur and Nitrogen Oxide and monoxide, making Nakilat a greener company. He sees huge benefits for ship owners and charterers in terms of flexibility.



HOW DOES ME-GI WORK?

- LNG is taken directly from the vessel's cargo tanks or from the Reliq condensate return
- The gas is piped via a buffer tank to high pressure reciprocating pumps
- These pumps increase the pressure of the LNG up to 320 bar
- The high-pressure liquid is then vapourised in a set of HP heaters
- The heated compressed natural gas (CNG) is piped to the main engines via a fuel gas train



NAKILAT'S FINANCIAL PERFORMANCE SOARS IN 2015



اجتماع الجمعية العامة

➤ **Nakilat announced its financial results for the year ended 31 December 2015 wherein the company recorded an underlying net profit of QR 984 million compared to QR 895 million achieved for the year 2014, which is 10% higher than the previous year.**

➤ Nakilat's operations have achieved a higher profitability level by growing business streams through the addition of three new LNG vessels to Nakilat's LNG Fleet during 2015, full operation of vessels was acquired during 2014, optimisation of operating expenses and leveraging lower finance costs.

This improvement was primarily driven by the company's tactical strategy on capitalizing profitable business consolidations and risk assessment management which reinforce Nakilat's position as a global leader in the LNG transporting industry.

➤ Even in the midst of the unstable oil and gas sector, Nakilat has continually performed well whilst being minimally impacted over the oil price fluctuations.

The company's strong banking relationships evident by the financing obtained from domestic and regional banks and from capital markets at low rates in conjunction with its strong link to the State of Qatar as the country's premier marine company are key elements to Nakilat's strong financial performance.

NSW RECEIVES US\$65M QATARI-BUILT VESSELS FROM NDSQ

Nakilat Damen Shipyards Qatar's (NDSQ) powerful pilot boats hold a place of pride, contributing to the National Vision by providing vessels completely made in Qatar

Since June of this year, pilots working on Qatar Petroleum vessels have been transported, to and from work, on Al Ghaf, a small but powerful pilot boat built by Nakilat Damen Shipyards Qatar (NDSQ) and operated by Nakilat SwitzerWijismuller (NSW). The slick pilot boat is just one of six vessels delivered by NDSQ to NSW this year.

Building world-class, 100% Qatari vessels, NDSQ has delivered six vessels this year worth over US \$ 65 million, and they have rapidly become a vital part of the NSW fleet. Al Ghaf is one of the most recent additions to the fleet, along with a tug boat called Al Nefayed, delivered in July.

"The Nakilat family of companies consistently produces, delivers and utilises the highest quality of marine vessels. This investment is a testament to our place in the Qatari marine sector", said Eng. Abdullah Al Sulaiti, Managing Director, Nakilat.

Al Ghaf has a top speed of 29.5 knots and is in use for 10 to 12 hours each day. Al Nefayed is a 60-ton bollard pull vessel that assists ships entering and departing the port, performing berthing operations.

According to Ronald Mason, NSW Fleet Manager, his fleet is called on for tug and pilot jobs between 13,000 and 14,000 times each year. «Since four of our older vessels and three of our line boats were taken out of service this year, these new vessels are very important to our operations," he said.

Earlier this year, two tugs named Umm Al Shubruum and Al Kharsaah were delivered – each boasting a 45-ton bollard pull – as were two mooring vessels named Ras Al Allaj Qatar and Al Esawied.

Rino Brugge, Managing Director, NDSQ, who oversaw the production and development of the vessels said, "Al Nefayed was our 26th successfully delivered vessel. We currently have 14 vessels under construction at the yard."



NAKILAT'S STRONG CREDIT RATINGS GET AFFIRMED

Standard and Poor's, Moody's and Fitch, the world's top three financial rating agencies, have expressed confidence in Nakilat and reaffirmed Nakilat's credit ratings with a stable outlook.

Last year, Moody's Investors Service affirmed Nakilat Inc.'s senior secured debt rating at 'AA3' with a stable outlook. This was followed in July by Fitch Ratings in London, which upgraded Nakilat Inc.'s junior bonds and affirmed the senior bonds. S&P also affirmed Nakilat's credit ratings as AA- during 2015.

According to Mohammad Siddiqui, Nakilat Treasury Director, the bonds were issued to finance Nakilat Inc.'s 25 wholly-owned vessels. "Nakilat Inc.'s financial strength is due to its stable cash flows and highly rated sponsors," he said and added that Nakilat is a key component in the Qatari LNG value chain, which is the backbone of the country's economy. "Strong ratings from Standard and Poor's, Moody's and Fitch enhance our reputation internationally, and indicate to global financial institutions and business partners that Nakilat is in a position of strength."

Fitch considers Nakilat's robust revenue structure, financially strong off-takers and stable operating performance as the cornerstones of Company's high credit quality. In a statement, Fitch noted that Nakilat's vital operational role in Qatari hydrocarbon sector puts it in an exceptionally strong position in terms of criticality of State support.

S&P noted Nakilat's long-term and favorable contract structure provides significant resilience to market volatility. Moody's also highlighted Nakilat's solid financial metrics with limited sensitivity to adverse operating and refinancing cost variances as one of the rationales for its ratings.

Around US \$ 850 million in senior bonds were affirmed with a 'stable' outlook by S&P, Moody's and Fitch, while US \$ 300 million in subordinated bonds were upgraded to A from A- also with a 'stable' outlook by Fitch and affirmed at A+ by S&P and Moody's. Nakilat Inc.'s ratings are closely linked to those of the State of Qatar given its pivotal role in ensuring the safe, efficient and reliable functioning of the Qatari LNG value chain, which is crucially important to the State of Qatar.





NAKILAT'S EXPANSION CONTINUES

Nakilat has expanded its joint venture with Maran Ventures Inc. with the addition of two new LNG vessels.

Maran-Nakilat Co. Ltd., which was established in 2005 with four jointly-owned vessels, has added two LNG vessels, taking the number of vessels jointly-owned by them to 13. The new addition also confirms Nakilat's wholly and jointly-owned LNG fleet as the largest in the world.

A delegation from Nakilat, led by Eng. Abdullah Al Sulaiti, the Managing Director, visited the Greek shipping company in Athens for the signing of an agreement, which has been extended on three occasions previously.

According to Abdullah, Nakilat's strong financial performance has allowed them to increase their fleet size further. "This move strengthens ties between the two entities, and the current agreement allows for further expansion in the future. Selecting strong partners in the shipping industry has been fundamental to Nakilat's success, and our relationship with Maran continues to be reinforced since our first agreement in 2005," he said.

Did you know?

The two new state-of-the-art vessels are successfully delivered. Alexandria delivered, in the fourth quarter of 2015; Achilles delivered in the first quarter of 2016. The 2 additional vessels increased the total number of LNG and LPG ships, partially or wholly owned by Nakilat, to 67. The vessels are Tri-Fuel Diesel Electric (TFDE) propulsion models with capacities of 161,870 cubic metres and 174,000 cubic metres respectively.



NAKILAT'S AMENDMENTS

Nakilat agreed to increase its non-Qatari ownership limit from 25% to 49% after the decision was ratified at an Extraordinary General Meeting (EGM) recently.

The meeting also gave formal consent to a number of amendments to the company's Articles of Association. It was agreed that the Qatari Governmental Institutions, Qatari not-for-profit organisations, Qatari Governmental Pension and Investments Funds can own up to 5% of the total shares of the company.

NAKILAT REACHES OUT TO QATARI SMEs

Nakilat has opened doors for local small and medium enterprises (SMEs) to supply contracts.

Nakilat and government-owned financial institution Qatar Development Bank (QDB) have signed a MoU to collaborate in areas including marine export credit insurance and financing, thus supporting SMEs by encouraging them to set up new Qatari companies. QDB's Tasdeer programme offers financial solutions and guidance to Qatari businesses that export internationally.

Speaking on behalf of Nakilat, Eng. Abdullah Al Sulaiti, Managing Director of the company said, "By working together, we will provide solutions and services in the maritime industry, which will help in strengthening the role of the Erhama bin Jaber Al Jalahma Shipyard. As a result, we will be able to offer competitive products for the maritime industry. In addition, we have future projects that will in turn contribute to the achievement of Qatar National Vision 2030."

Nakilat and its affiliates, Nakilat Damen Shipyards Qatar and Nakilat Keppel Offshore and Marine (N-KOM) have great demand for marine export credit insurance, financing and foreign buyers' and importers financing; services that can be provided by QDB.



JOINT VENTURES

Special delivery number 27: Abu Hadeedah

After a successful performance during sea trials, a new support vessel has been delivered to the State of Qatar by NDSQ. Abu Hadeedah, the 27th vessel successfully delivered by NDSQ, is based on the standard Damen Stan Tender 2606 design. The 26 meters long boat, with a beam of 6 meters, has the capacity to carry 4 crew and more of 8 personnel, cargo of 15 tonnes and has a maximum speed of 21.5 knots with an additional crane on deck for logistics purposes.



The layout of the vessel provides passengers and crew with great comfort during passage and ensures maximum safety during support operations. In addition, the vessel has all-round visibility for passengers, a powerful air conditioning system, and is equipped with an extra freezer and refrigerator capacity on board. The design has been optimized to achieve the highest performance and durability.

Nakilat Managing Director Eng. Abdullah Al-Sulaiti said: " This project is a reflection of hard work incorporated with vision that has worked well on all levels: a build for a local client at Erhama Bin Jaber Al Jalahma Shipyard, based on a proven design. With this partnership, we will provide solutions and services in the maritime industry and we will be able to offer competitive products for this business that will in turn contribute to the achievements of Qatar National vision 2030."



1st liftboat unit successfully delivered

Nakilat-Keppel Offshore & Marine (N-KOM) and Keppel Offshore & Marine (Keppel O&M) has successfully delivered its first liftboat unit, Al Safliya, to Qatari rig operator Gulf Drilling International (GDI) in a safe and timely manner without any lost-time incident. Al Safliya is the first liftboat to be wholly constructed in Qatar at the Erhama Bin Jaber Al Jalahma Shipyard. The self-propelled and elevating unit has been customised for operations in the MENA region in water depths of up to 65 metres.

Nakilat Managing Director Eng. Abdullah Al Sulaiti said, "Al Safliya is the newest project by Nakilat. We have also completed more than 20 projects of repair, maintenance, and modification projects for GDI. We are proud of the strategic relationship that we share with 'Gulf Drilling International Limited', which resulted in recognizing these outstanding specifications of international maritime standards. We look forward to the future to implement these projects, which contribute to strengthening the position of Qatar in the maritime industry around the world. It is a step closer to the achievement of the Qatar National Vision 2030."

Al Safliya liftboat is equipped with four tubular legs, a unique 200-tonne leg encircling crane and a 50-tonne pedestal crane, a large open deck space of around 800 sqm, a helideck, and accommodation capacity for 130 persons. It can undertake a wide range of services such as well servicing, commissioning, maintenance and decommissioning of offshore platforms. The liftboat also allows for a specially designed gangway bridge to be used for emergency and other safety purposes.

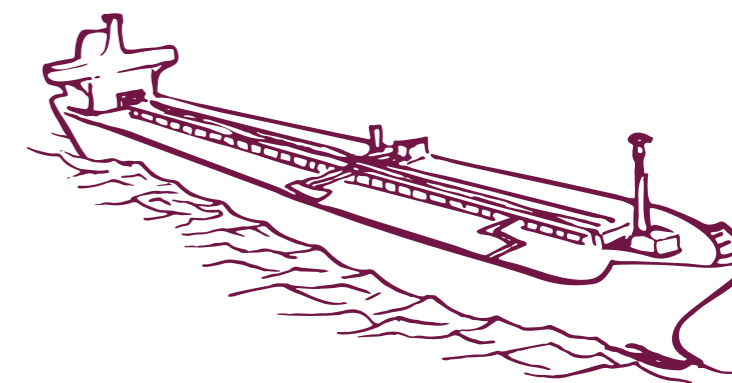


Another milestone for N-KOM

In continuation of its achievements, regionally and internationally, Nakilat - Keppel Offshore & Marine (N-KOM) has received the Shipyard/Ship repair Facility of the Year at The Maritime Standard Middle East and Indian Subcontinent Awards 2015.

Managing Director of Nakilat Eng. Abdullah Al Sulaiti said, "We are grateful to the industry for recognizing our efforts and contributions to the maritime sector, as well as to all our partners for their support and co-operation throughout the journey. This award will undoubtedly strengthen our drive to provide top notch serviceability as we work towards establishing the shipyard as a provider of choice for marine and offshore advancement in the region."

This is the second award won by the shipyard for its successful undertaking of the world's first world's first M-type Gas Injection (ME-GI) retrofit project earlier this year, which involved modifying a Nakilat owned Q-MAX vessel, Rasheeda, to run on LNG as an alternative to marine diesel fuel. The award is a testament to the shipyard's commitment to service excellence via its various commercial initiatives and facility developments, as well as its high safety and quality standards in delivering marine and offshore projects.



NAKILAT PARTICIPATES AT DIMDEX 2016

Nakilat participated in Doha International Maritime Defence Exhibition & Conference (DIMDEX), which was held at Qatar National Convention Center in March 2016. The importance of Nakilat's participation is derived from the fact that DIMDEX is considered one of the leading maritime exhibitions in the MENA region, where more than 80 VIP delegations from over 60 countries participated and more than 9,000 people visited this important event.

Nakilat signed a Memorandum of Understanding (MoU) with Qatar Emiri Naval Forces during the exhibition. The MoU included establishing and operating a national naval center for technical simulator training. Additionally, the MoU will allow for Navy Officers of the Qatar Emiri Naval Forces to train onboard Nakilat Fleet.

Eng. Abdullah Al Sulaiti stated, "The MoU highlights the importance of Nakilat and its joint ventures that is reaffirmed through the support we provide to the marine industry as a whole and the military naval industry in particular, which in turn contributes to the achievement of Qatar National Vision 2030. Whereas, our participation in DIMDEX is considered as an exceptional opportunity for Nakilat's family of companies to showcase our naval capabilities."

Nakilat signs a MoU with Qatar Emiri Naval Forces to establish and operate a Naval Center for technical simulator training.



ADDING GREATER EFFICIENCY



Fujitsu has successfully consolidated information technology systems at Nakilat (Qatar Gas Transport Company) into a single, end-to-end and scalable private SAP cloud that effectively adds greater efficiency.

Did you know?

"SuccessFactors HCM uses futuristic cloud-based technology to increase productivity and streamline functions including recruitment, performance management and collaboration across Nakilat and its joint ventures."

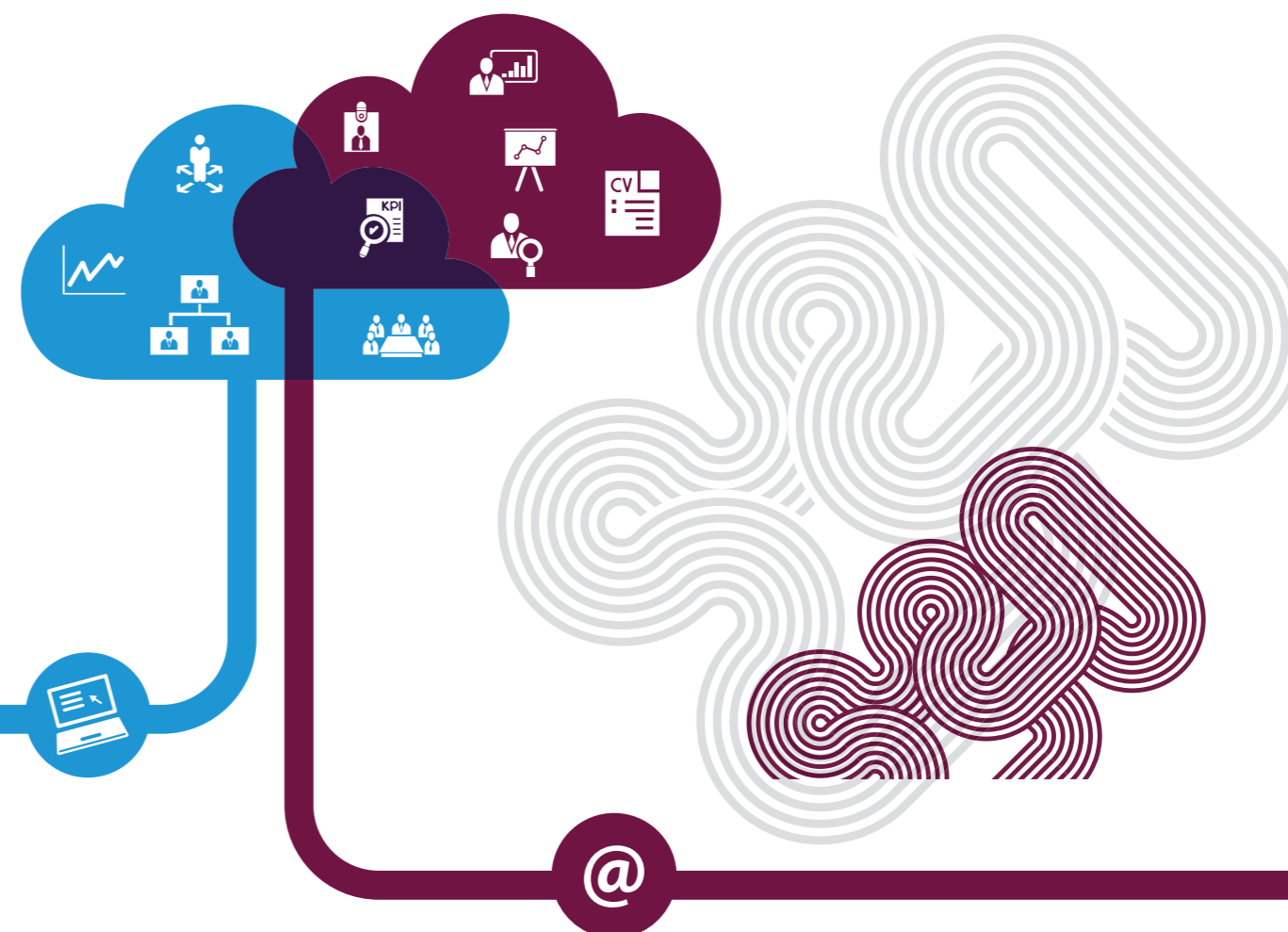
NAKILAT has become the first organisation across Qatar to launch the globally-renowned talent management SuccessFactors and integrate the Human Capital Management (HCM) suite in-house.

Since its inception, Nakilat has consistently been an early adopter of advanced technologies. SuccessFactors HCM uses futuristic cloud-based technology to increase productivity and streamline functions including recruitment, performance management and collaboration across Nakilat and its joint ventures.

Eng. Abdullah Al Sulaiti, Managing Director, Nakilat, said: "At Nakilat, we fully understand and appreciate that our employees are our most vital asset. As the first company to launch the full suite of talent management tools in Qatar, we anticipate major improvements in talent retention, productivity, employee development and business alignment through empowering leadership with the most innovative systems that enables effective decision making."

The company believes in its employees and offers them the latest technologies to provide HR services.

Rashid Hamad Al Marri, Administration Director, said: "We are launching the SuccessFactors Talent Management suite because we recognise the importance of engagement and collaboration – two of the key areas SuccessFactors facilitates. Importantly, our joint ventures Nakilat Keppel Offshore & Marine and Nakilat Damen Shipyards Qatar will have full access to the system, allowing for greater synergy and efficiency on the many projects we work together on." Rashid added: "By partnering with a world leader in cloud-based technology for this important move, we believed we have paved the way for other companies in Qatar to take advantage of this impressive technology."



NAKILAT BAGS AWARD FOR INNOVATION IN IT



For the first time, Nakilat has won the **'CIO 100 Award'** for its 'successful undertaking' of setting the standard for innovation and creativity with regards to its IT department.



The award is a testament to Nakilat's commitment to how the organization is using information technology in innovative ways to deliver business value, whether by being more resourceful, optimizing business processes, or enabling growth by enhancing talent acquisition.

With the award, Nakilat not only emerged as a top organization at this year's event, but has also established a new benchmark for success since it launched its consolidation project that was initiated to address sundry problems associated with existing technologies, data centres, and its IT department, as well as implement new systems and technologies across the corporation. The recognition also reaffirms its strong position in the regional market.

Abdullah al-Sulaiti, Managing Director of Nakilat, said: "This award is a testament to the skill, ingenuity, and vision of our employees. Our IT team members have distinguished themselves by creating business value through the innovative use of information by providing insight into business technology leadership for unique practices and substantial results."

Hana Alobaidly

Head of Recruitment & Business Partnership /
N-KOM Senior Human Resources Manager

INTERVIEW



I encourage each female in our beloved Qatar to search for their inspiration and role models. They need to start their journey of learning and continue to identify the steps needed to be taken in order to open doors of success and achievement. Be where you need to be, change starts with you, make Qatar proud.

➤ Hana Saleh Al-Obaidly is a Qatari trailblazer. She strongly believes that if there are no challenges when winning, there is no glory in triumph. Playing an active part in Qatar's ambitious journey toward finding a sensitive balance between empowering women in the workplace and honouring the country's traditional culture, Hana is today Head of Recruitment and Business Partnership at Nakilat and seconded to N-KOM as Senior Human Resources Manager and a role model for ambitious young national and expat women. She speaks about her beliefs and urges Qatari women to reach within and find enthusiasm on their own.



What are your career goals and how has Nakilat supported you in achieving them?

I have two goals – professional and personal. My professional goal is to be recognized within Qatar as someone who has influenced change and has made a difference in the business, in the sector and in the country. I hope to leave a legacy for the next generation; my personal goal is to become a renowned writer. Nakilat is giving me the opportunity to flourish. My work as an HR Business Partner allows me to interact with all sections of the business, including our joint ventures. This has expanded my horizons in a variety of ways.

What advice would you give young Qatari women starting out in their careers?

Even the simplest job in the world can become the most exciting and inspirational. It is a journey to embark on, starting from within yourself and within your community. I would encourage all young Qatari women to consider every opportunity that allows them to follow their passion and not to rule anything out. Society is changing and we have to change too while holding our Islamic and cultural beliefs close as famous women presented inspirational leadership in the past. In modern day, Sheikha Mozah is my role model of how society has changed and progressed in Qatar, but it is important for young women to realize that they themselves have to take the first steps; become an ambassador of success in your society. Don't sit and wait for someone to lead you; pave your own road to success and make a difference in your country. This is the right time for Qatari women to empower themselves and shine. I would advise young career women, especially those in Nakilat, to explore every opportunity to shine and be a model of leadership to others, and learn; learning is the first step towards success.

What do you do in your spare time?

I write short stories in English. I believe I have covered almost all genres. My favorite genre is fantasy because there are no limits to the imagination and there are no boundaries and restrictions to my stories; they belong to any time and era.

You're one among the few ladies at Nakilat who has reached a senior position. Tell us about your background and what drives your ambition?

I graduated from college with a degree in English Language & Literature and started my career as a teacher, teaching English to girls in junior high school. Though I have built my capabilities to mentor Qataris, I came to the realization that teaching did not define my character and that my glory to seize existed elsewhere. It was a time when the idea of Qatari women working in mixed-gender environments was still foreign when I got my first opportunity at Qatar Navigation. As I was willing to take the first step of my career ladder, I started out as a Payroll Administrator and climbed the career ladder with 16 years of accomplishments and achievements. I joined Nakilat in January 2015, and I have been working here ever since helping Nakilat become a Household name. I believe it is important to be cognizant of where your career may lead you, and not be restricted by what others think you should be doing; this makes all the difference. The key is taking responsibility and initiative, deciding what your life is about and prioritizing around the most important things as Stephen Covey enthuses.

Do you see yourself as a role model for younger Qatari women at the company? What steps can they take to follow in your footsteps?

I am passionate about contributing to the success of my country; no matter how little the efforts are, the satisfaction of making that small contribution is indescribable. I encourage each female in our beloved Qatar to search for their inspiration and role models. They need to start their journey of learning and continue to identify the steps needed to take in order to open doors of success and achievement. Be where you need to be, change starts with you, make Qatar proud.

EMPLOYEES GET ACTIVE ON NATIONAL SPORTS DAY



"I can say that the Sports Day celebration was a tremendous success in all aspects, as they enter the venue, join the activities until the end of the event; the smile and laughter painted on each and everyone's faces was priceless. It was an amazing experience in which I am looking forward to repeat next year."

Anna Marie Poloyapoy
PR Admin Assistant

SPORTS DAY ATTENDANCE

KIDS:



ADULTS:



Nakilat and its joint ventures, Nakilat-Keppel Offshore and Marine (N-KOM), Nakilat Damen Shipyards Qatar (NDSQ) and Nakilat SvitserWijismuller (NSW), celebrated National Sports Day, by aiming to engage its employees in healthy activities that can be conducted without the need for special equipment or knowledge.

Employees and their families arrived at the new Onaiza Park in the morning and participated in the fun-filled event throughout the day including football matches, volleyball, basketball, marathon, table tennis and other activities.

As part of Qatar National Sports Day celebrations, Nakilat aims to bring awareness to the importance of protecting the values of a healthy lifestyle. This type of event is part of Qatar's vision in creating a healthy community. The organization is honored and delighted to have played its part in promoting physical education, athletics, recreation and sustainable development among the community in compliance with the Qatar National Vision 2030.

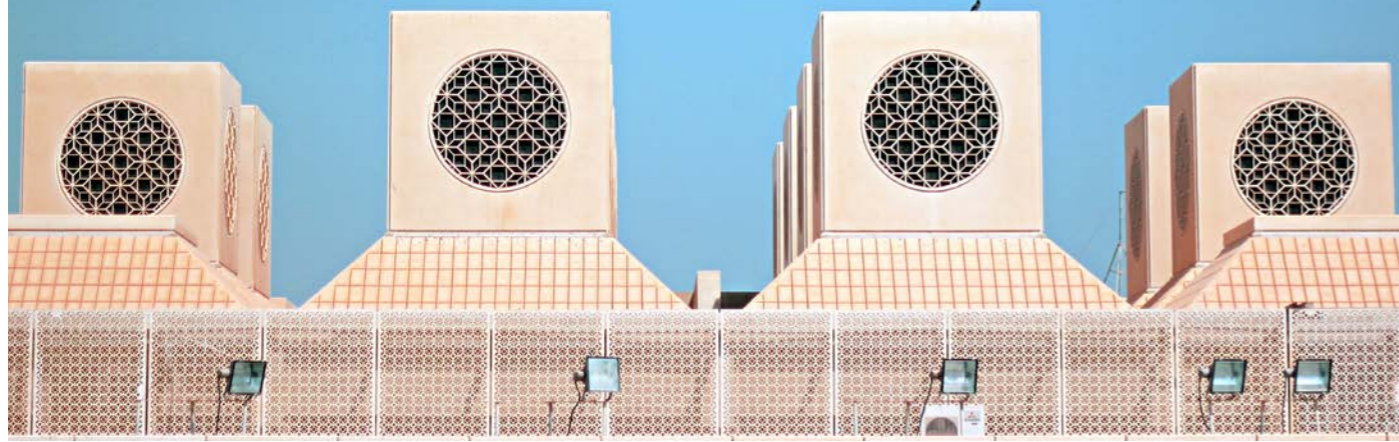


"I believe Nakilat grasped the concept of Sports Day quite well when it came to organizing a complete event in terms of the usability and attractiveness of the venue, the accessibility of many sports to attendees of all ages, and of course tackling the awareness of healthy eating by providing the appropriate meals to all. It was great to see the Nakilat community interact on that level and enjoy their time with their families."

Saleh Al-Raisi
Commercial & Planning - Developpee



QATAR UNIVERSITY AND NAKILAT COLLABORATE FOR CORPORATE MENTORSHIP



Recently, Nakilat was invited to Qatar University's 'Meet Your Mentor' event under the direction of the College of Business and Economics (CBE). The networking event was held for QU graduate students to come face-to-face with their future mentors as Nakilat's PR department was chosen to mentor a graduate student from the Master of Science in Marketing program.

Since the program is in its first year Qatar University's CBE department has teamed up with Nakilat's Public Relations department in order to provide opportunities for students to discover and develop their talents, interests, and unique potential in the world of public relations and corporate communications.

Nakilat also assists students from Qatar University in their educational journey by taking in interns from various fields. This has led to Nakilat receiving earlier this year the [Partnering for Students Success Award](#) from Qatar University.

Public Relation's Communications team has agreed to take on the role of mentor by providing a hands-on learning-centered environment that presents the context for intellectual, cultural, business, and personal growth during the one year experience. The Qatar University student will learn to become an independent, confident learner and develop good communication and marketing habits, learning techniques, and time management skills that will enhance their education and college experience.

This collaboration reinforces the continuous strong ties between Nakilat and Qatar University.



A PURSUIT OF LEARNING

Shatha Al-Emadi was the first Qatari National to complete the 2 year Developpee Programme in addition to a 6-months secondment at ExxonMobil.

Working in the Commercial department at Nakilat, Shatha had consistently impressed her peers with her unrelenting work ethic and can-do attitude. Smart, pragmatic and deep-thinking, she winks out the best by virtue of her hardworking nature and now, she's making full use of her analytical skills to help in her secondment program at ExxonMobil.

"My main role is to provide analytical tools to effectively address planning and budget deliverables. Another crucial part of the role involved taking the lead in preparing and coordinating the budget shared service lines within ExxonMobil Qatar for the years 2016 and 2017," she said about her assignment.

One of the reasons for the secondment was to give Shatha first-hand experience of how a major multinational like ExxonMobil conducts its day-to-day business. She is bringing a wealth of experience with her secondment, she hopes her time at Exxon will add significant value to Nakilat. "This experience will empower me with the knowledge and confidence to implement all that I have learnt to create the Nakilat Corporate Plan. I gained a clear sense of how such tasks require considerable effort in terms of liaising with different departments to ensure an optimal outcome, following corporate guidelines and meeting deadlines," Shatha told Voyages.



SHATHA AL-EMADI

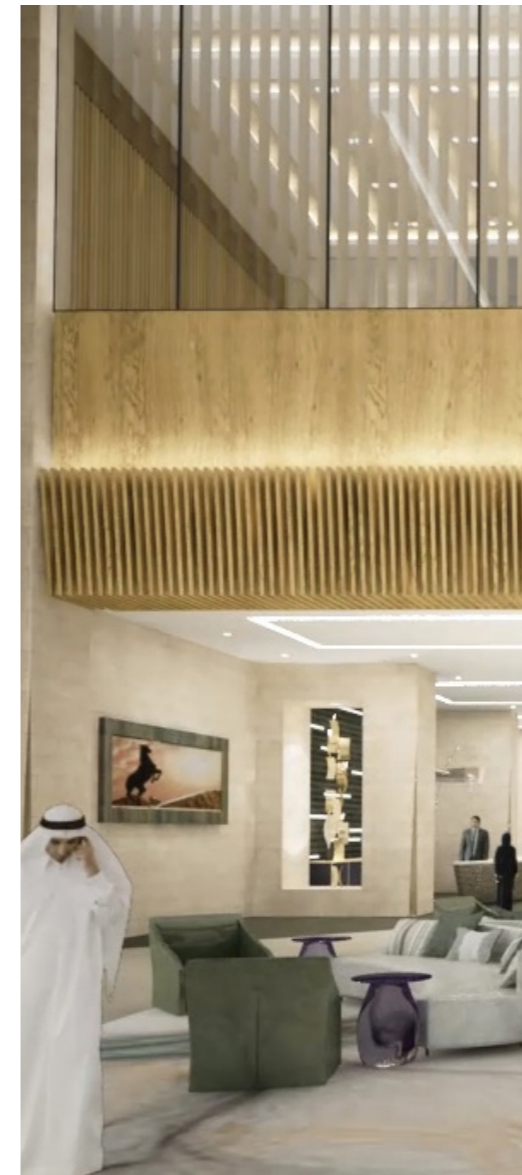
NAKILAT'S MOVES INTO NEW FACILITY

With renewed aspirations on every desk, Nakilat moved into its new Head Office facility at Shoumoukh Tower.

This is an exciting time for Nakilat's different departments such as General Services, Supply and IT Departments since the move to Shoumoukh Towers will significantly benefit day to day operations. The office space provision will be expanded to approximately 10,000m² in total facilitating meeting rooms throughout Nakilat's premises, spacious working environment, which is flooded with natural light.

Shoumoukh Tower data centres will service more than 280 users concurrently. The IT department will also work with the local partners to reduce the energy consumption and support the company green initiatives. The data centre is designed to support Nakilat to achieve world standards such as ISO 27001 Security Management, ISO 9001 Quality Management, OHSAS 18001 Occupational Health and Safety Management, ISO 22301 Business Continuity Management.

The new building infrastructure designs combine the high performance wired and wireless technology solutions that will provide Nakilat high-quality performance to ensure smooth operations. Direct links and integration is planned between the Data Centre, Audio/Video, IP phones, CCTV, and Access Control System.



A day in the life of... Maisra Abdelrahman, Marine Personnel Superintendent

ABOUT



You have to get on the phone, talk to people, see what your resources are and solve the problem.

> Chasing Empowerment

As a Marine Personnel Superintendent at Nakilat, it is his job to handle the planning and deployment of seafarers, which essentially means he has to be thorough with each person, their official responsibilities and personal needs. He speaks about his job, the challenges and his proudest moment as yet.

How long have you been a Marine Personnel Superintendent and what attracted you to the role?

I joined Nakilat in the recruitment section of Human Resources in April 2012. A couple of years later, a position came up in our Fleet Department's Marine Personnel section and I went for it. I was attracted to the role because I had the required background, but it was much more challenging and different.

I like it because we get great training from the senior managers who come from a traditional seafaring background and have a lot of knowledge.

What does your job involve?

I have many tasks and responsibilities which include: recruitment, planning and deployment of seafarers. Recruiting a seafarer is different because there are a lot more legal constraints, and everyone needs a licence and a certificate of competency. There aren't enough LNG seafarers out there, so finding them can be a challenge.

We manage eight vessels, and there are around 30 seafarers per vessel. I handle the planning and deployment, which means looking at who's on board, who needs to come off soon, who has issues at home like an ill family member or a wife who's expecting, and making sure the schedules take all of that into account.

What is the favourite part of your job?

My favourite part of the job is that it's challenging. You come up against situations where you have to solve problems quickly. For example, our charterers require that our officers onboard have certain levels of experience – if we don't meet those requirements the ship can go off-hire, which costs the company money. You have to get on the phone, talk to people, see what your resources are and solve the problem.

Describe your proudest moment at work.

There was a Fourth Engineer who was injured onboard one of our ships, and the company assigned me to make sure he got all the right follow-up care. He was brought to Al Wakrah hospital where he was treated for more than a month. During that time, I was visiting him regularly.

The Nakilat management instructed me to make sure we were doing absolutely everything we could for the gentleman. We looked into sending him abroad for treatment, but he was getting the best treatment he could get at Al Walkrah hospital. Costs didn't matter – the only important thing was that we were doing everything we could for our employee. This made me proud to be working for Nakilat.

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